

Sponsored by



THOMAS WINTER ASSOCIATES
01264 355 846
www.tw-a.com



Chamber Lunch

THE BRITISH SWIMMING POOL FEDERATION TRAINING CENTRE

4 EASTGATE HOUSE, EAST ST, ANDOVER SP10 1EP (Parking opposite in George Yard)

THURSDAY 28th MAY 2009 12pm

ALL YOU EVER WANTED TO KNOW ABOUT NETWORKING BUT WERE AFRAID TO ASK.

We are all aware that "Networking" is one of the key ways to build a business, and many of us are regular attendees starting with a breakfast meeting, a quick lunchtime session and then the early evening slot for the really seasoned networking Olympian.

But do we understand how networking works, and do we have the skills to make networking events work better – not just for us but for everyone there on the day? TWA hopes to show you:

- How to appreciate that just one effective discussion makes a networking event really valuable if you appreciate just who you are talking to.
- How to make the best approach to a complete stranger which has never failed to get a positive response.
- How to play the business card game and always win.
- What to do when you find someone who can really help your business.
- What is the little known skill used by the best networkers and how by using it, you can significantly improve how others perceive you and your business.

And if that wasn't enough, TWA are providing you with a lunch and a special **TWA Networking Tool Kit™** to take away.

Book your place now for just £17.00 plus VAT (£19.55).

PLEASE NOTE THAT REFUNDS CAN ONLY BE MADE IF NOTICE IS RECEIVED BY NOON THE PRECEDING FRIDAY.

A TABLE WILL BE AVAILABLE TO DISPLAY PROMOTIONAL BUSINESS LITERATURE, WHICH MEMBERS ARE INVITED TO BRING.



Chamber Networking Lunch 28th May 2009 - Please complete and return to the address below. Please make cheques payable to TWA.

Number of places required
.....

NAME(S):
.....
.....

COMPANY:
.....

ADDRESS:
.....
.....

TEL NUMBER:
.....

NATURE OF BUSINESS:
.....

Please notify us of any special dietary requirements:
.....
.....

				I wish to pay by credit card (Visa/Mastercard). My credit card details are as follows:	
Expiry Date		Security code		Issue number	
Signature					
Name (on card)					
Cardholder's Address					